



Saliba's Extended Care Pharmacy Expands Services Providing Statewide Coverage to Arizona's Long-term Care Facilities New Tucson Pharmacy Completes Arizona Footprint

Tucson– October 27, 2011 – <u>Saliba's Extended Care Pharmacy</u>, one of the largest institutional pharmacy companies in Arizona, announced the opening of its new Tucson location. This strategic expansion enables Saliba's to seamlessly serve the needs of specialty patients in assisted living and skilled nursing facilities, behavioral health group homes, and other long-term care institutions throughout Arizona.

Saliba's Extended Care Pharmacy opened its Phoenix location in 1999. In ten years, the pharmacy has grown from thirty to one hundred employees and serves more than 6,000 residents throughout Arizona.

According to John Saliba, owner and president, "We're excited by the significant growth we've experienced. With the opening of this new pharmacy, we will continue to provide the personalized service our Tucson customers expect while extending our reach to meet the needs of long-term care facilities in southern Arizona."

Within the Arizona long-term care industry, the pharmacy has earned a reputation for superior customer attention, rapid response to client needs and continuous 24/7 service. Saliba believes this is in part due to a unique approach the pharmacy has taken to its business operations.

"Each community has specialized needs, and we remain flexible in order to meet them. The key is maintaining your focus on personalized service in a high growth environment. In 2004, we partnered with <u>Guardian Pharmacy</u> which provides us with a Corporate Support Center to assist with the day-to day operations – from payroll to revenue cycle management. This partnership enables us to do what we do best – provide exceptional customer service to our communities and their residents."

Fred Burke, CEO and co-founder of Guardian Pharmacy, added, "We're proud to be associated with Saliba's. This new pharmacy is an important milestone for John and his staff and is a testament to their emphasis on customers, employees and community. "

About Saliba's Extended Care Pharmacy

Saliba's Extended Care Pharmacy, located in Phoenix and Tucson, Az., is one of the largest institutional pharmacies in Arizona dedicated to serving the pharmaceutical needs of assisted living and skilled nursing communities, behavioral health group homes, and other long-term care institutions. Founded in 1999, Saliba's has experienced significant growth and currently serves the needs of more than 6,000 residents in long-term care communities throughout Arizona.

About Guardian Pharmacy, LLC

Guardian Pharmacy, LLC, headquartered in Atlanta, Ga., is one of the nation's largest institutional pharmacy companies in the U.S. Guardian's partner pharmacies focus on providing outstanding client service and patient care to long-term care facilities including assisted living, skilled nursing, behavioral health group homes and others. Founded in 2004, Guardian has experienced a 46 percent compounded annual growth rate which the company attributes to its unique Local-Autonomy business model. Pharmacy operators participate in local ownership and benefit from Guardian's extensive experience in high-growth, specialty pharmacies. www.guardianpharmacy.com.